SUBMISSION OF PAPERS

The deadline for full papers is 22nd February 2010. If you do not wish to submit a full paper, shorter (10 page) discussion papers can be submitted by 22nd March 2010. Please inform us by 22nd Feb if you decide to submit a discussion paper instead of a full paper.

Papers should be submitted by replying to the email that accepted the abstract. Do not include the names of you and your co-authors in the paper. Attach a separate file with a one page title sheet that includes title, authors' names and affiliations, plus address, telephone and email for the corresponding author.

Please follow these guidelines to ensure your paper is correctly formatted.

- The entire paper (title, abstract, main text, figures, tables, references, etc.) must be in ONE document using one of the following formats: Portable Document Format (.PDF), Microsoft Word (.DOC), Rich Text Format (.RTF)
- The maximum length of the paper is 20 pages (including ALL tables, appendices and references).
- The format for tables and figures, references, and appendices should follow the Academy of Management Journal's Style Guide.
- Use Times New Roman 12-pitch font, with 1 ½ line spacing, 1-inch (2.5 cm) margins all around, and A4 page setting.
- Number all of the pages of the paper.
- To facilitate the blind review process, remove ALL author-identifying information from the uploaded document, including acknowledgements.
- Check that the paper prints correctly in black and white (i.e., all imported figures and tables appear and no colour is required).
- Ensure that the file is virus-free.

DEADLINES

- Submission of Full Paper for review: 22 February 2010
- Application for Doctoral Consortium: 1 April 2010
- Final version of accepted papers: 15 May 2010
- Early bird registration closes: 1 June 2010

REVIEW OF PAPERS

Papers will be subject to double blind review (i.e. authors and reviewers will not know each others' identities). Reviewers will recommend whether the paper should be accepted for one of the following: research paper track, discussion paper, or a poster presentation.

Specific Areas to Consider

The following points are the suggested criteria* that will be provided to reviewers and might help you when writing your paper.

- Introduction
  - Is there a clear and interesting research question relating to family business?
  - After reading the introduction, did you find yourself motivated to read further?
- Theory
  - Is there a well-developed and articulated theoretical framework?
  - Are the core concepts of the submission clearly defined?
  - Is the logic persuasive?
  - Is extant literature appropriately reflected in the submission, or are critical references missing?
  - Do any hypotheses or propositions logically flow from the theory?
- Method (for empirical papers)
  - Are the data appropriate for the research question?
  - Is the data collection method consistent with the analytical technique(s) applied?
  - Does the study have internal and external validity?
  - Are the analytical techniques appropriate for the theory and research questions and were they applied appropriately?
- Results (for empirical papers)
  - Are the results reported in an understandable way?
  - Are there alternative explanations for the results, and if so, are these adequately controlled for in the analyses?
- Contribution
  - Does the submission make a value-added contribution to existing research on family business?
  - Does the submission stimulate thought or debate?
  - Do the authors discuss the implications of the work for the family business research, business and policy communities?

*These guidelines were adapted from the Academy of Management OB Division Reviewer Guidelines, which were developed through contributions by Catherine Daily, Albert A. Cannella Jr., Don Bergh, Javier Gimeno, Bruce Avolio, and David Ketchen.

PUBLICATION

A 2 page summary of all papers will be published in the book of conference proceedings. Full papers, discussion papers and poster presentations will be identified.

Full papers will be considered for special journal issues connected with the IFERA 10th World Family Business Research Conference, including:

- Journal of Family Business Strategy (Editors: Leif Melin, Mattias Nordqvist, Denise Fletcher and Carole Howorth)
- Business History journal (Editors: Andrea Colli, Mary Rose and Carole Howorth)

QUESTIONS?

If you have any questions please email Emma Steel and Elias Hadjielias at IFERA2010@lancaster.ac.uk